MEMORANDUM OF UNDERSTANDING

Between

MANIPAL UNIVERSITY JAIPUR

And

MANIPAL INTEGRATED SERVICE

This MoU has been entered into at Jaipur on this Thirtieth day of November 2015, between Manipal University Jaipur for facilitating the growth and functioning of the School of Hotel Management herein after referred to as SHM, as the FIRST PARTY and Manipal Integrated Service, Jaipur herein after referred to as MIS, as the SECOND PARTY.

The Manipal Education Group, with its heritage of excellence in higher education for over 60 years, launched MUJ in 2011. The permanent campus of the university is set up on 127 acres of land at Dehmi Kalan village near Jaipur, and is by far one of the best campuses in the region. MUJ has world class infrastructure, including state-of-the-art research facilities and modern library. In line with Manipal University’s legacy of providing quality education, the university uses the latest and innovative methods and technology to impart education. The multidisciplinary university offers career-oriented courses at all levels, i.e., UG, PG and Doctoral and across diverse streams, including Engineering, Architecture, Planning, Fashion Design, Hospitality, Allied Health Sciences, Humanities, Commerce, Management, Communication, Basic Sciences, Fashion Design and Jewelry Management, etc.

School of Hotel Management (herein after referred to as SHM) under the Faculty of Management and Commerce, MUJ has an objective of imparting world class Hotel Management education and therefore requires to associate itself with an organization having professionalism in the field of Hotel Management and have the necessary infrastructure to give practical training to its students in the units provided by such institutions.

As part of Manipal Education and Medical group, Manipal Integrated Services (MIS) provides premium student hostels and integrated facility management services to its esteemed clients across India and overseas.
MIS builds, owns and operates student hostels for educational institutions, under the brand Yoho. The Integrated facility management services includes Spiffy which offers housekeeping and engineering operations, Chef on wheels offering premium yet affordable catering and F&B services and MES that provides security services.

MIS is a leading name in the market since 2004 and had made its mark visible in all the verticals that it operates in. Over the years, the company's service offerings have expanded and so has its clientele. MIS are 'redefining service' from an in-tangible commodity to a delightful experience by orchestrating the appropriate level of resources that changes the way consumers are served. MIS has been awarded ISO 9001:2008 and ISO 14001:2004 certifications. The food management systems of MIS are ISO 22000:2005 certified, the safety standards follow are OHSAS 18001:2007 certification and are also members of the ISSA; IFMA; and Safety Council of India.

Given the background of these two institutions, the School of Hotel Management under the Faculty of Management & Commerce of MUJ on the one hand and the Manipal Integrated Services MIS on the other, have entered into an academic tie up for mutual gain, along the following paradigms:

**GENERAL**

1. **Infrastructure:** That the students of SHM-MUJ would be allowed to use the MIS infrastructure for the purpose of practical exposure under the guidance of either MIS representative or SHM-MUJ faculty or both, in the area of:
   1.1 Kitchen and kitchen equipment
   1.2 Suite rooms for bed making
   1.3 Housekeeping machineries
   1.4 Laundry and its machineries
   1.5 Software related to Front Office Management and POS
   1.6 Front Office reception training

2. **Teaching & Learning:**

   2.1 Experts of the MIS may be invited from time to time to take training sessions in the relevant fields for both faculty members and students of SHM.

   2.2. Students of SHM-MUJ may be assigned to do their assignments and/or projects under selected experts in MIS from time to time.
2.3 This training of students may extend beyond the current domain of SHM and into areas like in Tourism & Travel, Quality Assurance, Environment Management, and Development Projects.

2.4 If an external expert comes to deliver a lecture or a training program in SHM, the members of MIS are automatically invited to attend it and vice versa.

2.5 Such faculty of MIS who are studying for a higher degree may freely use the facilities of SHM and vice versa.

2.6 Students pursuing their BBA and B Com degrees in School of Business and Commerce may also gain the benefit from this MOU.

3. Training & Placement:

3.1 MIS will provide summer industrial exposure and vocational training to selected SHM - MUJ students. Students pursuing their BBA and B Com degrees in School of Business and Commerce may also gain the same benefit from this MOU.

3.2 MIS will have the first call on student placement on their successful completion of the Bachelor of Hotel Management Degree at SHM.

3.3 Project based training will be provided for students of SHM by MIS from time to time and SHM will facilitate this process.

3.4 For banquets and other public functions MIS will use the services of Students of SHM so that they get practical exposure under supervision.

4. Certification: Students who have been given training at MIS would be certified by MIS on successful completion of their training only if the duration is for a period of 30 days and above.

5. Term and Termination: - this MOU is effective from 01.12. 2015 and shall be valid for 5 years (i.e up to 30.11. 2020) and both the parties shall have an option to terminate the MOU without assigning any reasons by giving three clear month's advance notice in writing.

6. Consideration: - There is no financial commitment on the part of either MIS or MUJ arising out of this MOU. Furthermore this MOU neither confirms nor abrogates any other agreement entered into between MUJ and MIS since this MOU concerns itself with academic issues such as teaching, research and training.
Other Agreement:

1. That SHM-MUJ may use the brand and logo of MIS for purposes of advertisement, admissions, prospectus, publicity etc.
2. That the MIS may use the logo, brand of MUJ for its promotion materials, public relations, corporate social responsibility projects etc.
3. That both parties hereto have agreed to put into action this MoU for mutual benefit.

This MoU has been signed on this day the thirtieth of November 2015, in Jaipur.

MIS: Mr. Binod Yadav

MUJ: Dr. Vandana Suhag
(Registrar MUJ)

Witness 1: Dr. Sorab Sadri
(Director, SBC & SHM)

Witness 2: Mr Vivek Nayak
(For MIS)